

NACM's Credit Essentials



October 2011— **Take a peek at upcoming events and programs!**

TELECONFERENCES/WEBINARS

- OCT 4** [Doing Business in Spain - FCIB's Executive Development Webinar Series](#)
Speaker: Belén Lopez Morata
- OCT 5** [The Credit Department's Role and Responsibilities to Assist with Unclaimed Property](#)
Speaker: Laura Lane
- OCT 5** [Doing Business in Portugal - FCIB's Executive Development Webinar Series](#)
Speaker: Marta Gomes
- OCT 6-7** [Doing Business in Brazil - FCIB's Executive Development Webinar Series](#)
Speaker: Octávio Aronis, Esq.
- OCT 10** [Doing Business in Belgium - FCIB's Executive Development Webinar Series](#)
Speaker: Zijad Jusic
- OCT 11** [Doing Business in the Netherlands- FCIB's Executive Development Webinar Series](#)
Speaker: Bart van Onna
- OCT 12** [Unlocking Chapter 9 and the Mystery of Municipality Chapter 9 Bankruptcy Cases](#)
Speaker: Bruce Nathan Esq.
- OCT 12-13** [Doing Business in Singapore- FCIB's Executive Development Webinar Series](#)
Speaker: Ignatius Hwang
- OCT 17** [Secured Transactions – Getting Started with UCC-1 Filing](#)
Speaker: Greg Powelson
- OCT 19** [Top 10 Things a Credit Manager Can Do To Enhance Collections in Bankruptcy](#)
Speaker: Bruce Ackerly, Esq.
- OCT 24** [Section 503 \(b\)\(9\), Goods Priority and Other Trade Creditor](#) 
Speaker: Bruce Nathan, Esq.
- OCT 25** [Managing International Credit in the Coming Recovery – FCIB's Executive Development Webinar Series](#)
Speaker: Gary Mendell

CONFERENCES/WORKSHOPS

- OCT 6-8** [CFDD National Conference](#)
Cincinnati Airport Marriott
- OCT 16-18** [FCIB International Credit & Risk Management ConferenceSM](#)
Vienna, Austria

SPECIAL PROGRAMS

- NOV 3-4** [Risk Mitigation Legal Workshop](#)
NACM
Headquarters Office,
Columbia, MD
Speakers: Wanda Borges, Esq. and Bruce Nathan, Esq.
- NOV 6-11** [Business Credit Principles Certificate Session](#)
NACM Headquarters Office
Columbia, MD
Instructor: Jim McIntyre, CCE
- NOV 10** [Liens & Bonds: Taking Advantage of a Recovering Economy](#)
Birmingham, Alabama
Speaker: Greg Powelson
- JUN 18-28** [GSCFM](#)
On the Campus of Dartmouth College



Survey Question for October

Looking forward to 2012, as a credit professional, what are your biggest concerns?



[Yes! I want to Participate now.](#)

Credit Managers' Index Survey Dates

The October survey period is open from October 17 to October 21. Don't forget to participate! To view the CMI schedule and participate, [click here](#).

ANNOUNCEMENTS

[Check out the newly redesigned FCIB website.](#) FCIB has created a more user friendly website with updated features that are easier to navigate.

- OCT 20-21** [NACM-Canada's 13th Annual Credit Conference](#)
Toronto, Canada
- NOV 13-15** [FCIB's 22nd Annual Global ConferenceSM](#)
The Ritz-Carlton, Palm Beach
Manalapan, FL